



## **ROOKIE of the Year Award**

The ROOKIE of the Year Award recognizes and rewards a primary REALTOR® member of WCREALTORS for the effort and work expended on behalf of fellow REALTORS®. This award is given:

1. To encourage that member's further involvement in professionalism and WCREALTORS service,
2. To encourage other members to contribute time and energy so as to qualify for this award,
3. To raise the profile of recipients as future leaders in the organization and the community.

### *Qualifications*

The nominee must have started his/her REALTOR® career as a WCREALTORS primary member during the previous calendar year. Transferees or REALTORS® who have previously been members of other REALTOR® associations are not qualified.

### *Selection Criteria*

The following four criteria are considered in determining the recipient of this award. The selection committee will choose from applications submitted, apply the indicated percentage figures below and award the individual who has the highest "weighted" score.

**PRODUCTION (30%):** The nominee will provide a list of his/her individual production, verified by broker, for the period from November 1 of the prior year to October 31<sup>st</sup> of the current year. A minimum of 6 transaction sides is required, and lease transactions will not be accepted.

**WCREALTORS ACTIVITIES (30%):** Nominees should insure that all committee or task groups chaired, committee work, sub-committees, and special assignments are listed on the application, along with date of service and the person to whom they reported.

**PROFESSIONALISM (25%):** Nominees should provide a short narrative describing his/her attitude toward professionalism, citing the need for competence, a cooperative spirit with fellow REALTORS®, and adherence to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics. Additionally, nominees should list all professional designation courses taken and designations obtained, real estate related classes or seminars attended, and attendance at NAR or TAR conferences.

**TREPAC (15%):** Nominees should be able to show support of TREPAC, whether monetarily or via attendance at activities or events.