

# REAL ESTATE NEGOTIATION INSTITUTE

## CNE 1 CORE CONCEPTS CLASS



**LOCATION:** Williamson County Assoc of Realtors

123 E Old Settlers Blvd, Round Rock, Texas 78664

**DATES:** Mar 22-23, 2017

**TIMES:** 9:15 to 4:30 both days

**INSTRUCTOR:** Randy Kutz, National Instructor

### REGISTRATION FEE:

Regular fee \$359

Early Registration Discount: \$40

Student Fee: \$319

(NO APPLICATION OR ANNUAL FEES FOR CNE DESIGNATION)

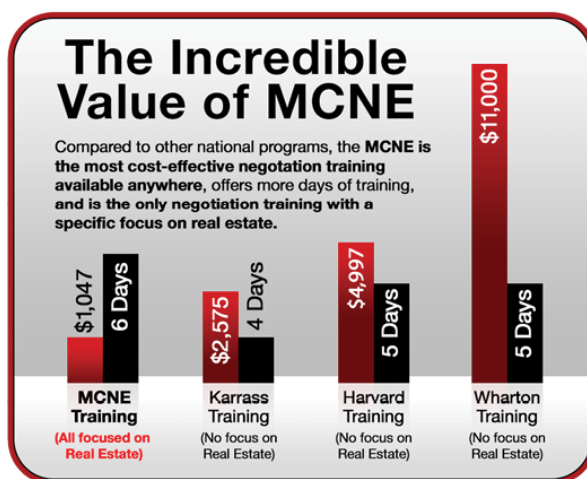
**REGISTRATION:** [CLICK HERE](http://www.cvent.com/d/9vqvrn)

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**CE HOURS:** 12

### STUDENTS WILL RECEIVE:

- CNE Designation for marketing advantage
- Negotiation Styles, Psychology of Buying, Persuasion principles, ACCE Planning Process
- 150 page Student Manual
- Credit towards MCNE designation
- Post-class materials
- Complimentary RENI Advantage membership
- Community sharing of best practices



# CNE

CERTIFIED NEGOTIATION EXPERT

When asked what the #1 realty service consumers wanted from their agent, 82% responded "help with negotiating the best price to sell or buy their home."

"Game Changers" 2014

*"I have my GRI and ABR and this class/designation was by far the BEST class I have ever attended. The take away moments were so valuable! Thank you for a world class presentation and interactive forum."*

- Kim Burke ABR, CNE®, GRI

[www.TheRENI.com](http://www.TheRENI.com) • [info@thereni.com](mailto:info@thereni.com) • 888-243-RENI (7364)

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